



*Print Responsibly.*

# WHY CHOOSE IPW?

## THE IPW VALUE PROPOSITION

### QUALITY PROCESS



IPW's Quality Operating system is focused on meeting customers' expectations.

Our key internal processes include:

- › Stringent qualification procedures for new products and components.
- › ISO and IPW requirements for cartridge life testing standards and test procedures.
- › IPW life testing includes start-stop printing to simulate actual usage by the end users.
- › IPW follows a rigid formal sampling plan for purchased materials and finished products.
- › Finished products are 100% functional tested and samples are tested to 20% life and 100% of life.

### QUALITY CONTROL PROCESS ENSURES PREMIUM PRODUCTS



- › ISO Standard Quality Management System
- › OEM Benchmark, Product Life Testing
- › Quality Assessment Testing
- › Production Audits
- › Incoming Inspection
  
- › IPW is approved by EPA as supplier of remanufactured toners under the Comprehensive Procurement Guideline (CPG). [www.epa.gov/epawaste/consERVE/tools/cpg](http://www.epa.gov/epawaste/consERVE/tools/cpg)
  
- › All Products TAA Compliant
- › STMC Testing Compliant
- › CGSB {Canadian General Standards Board} Certified

### QUALITY CONTROL



IPW consumes millions of sheets of paper annually to assure the quality of our products.

IPW has rigorous procedures to evaluate all customer returns, determine root cause and initiate corrective action to prevent future failures. Our focus is on forever fixes to continually improve our products.

Monthly quality reporting informs the leadership team of quality statistics and improvement plans.

Our goal is to provide our team with real time information to drive continuous improvement in customer satisfaction.

### CORE COMPETENCIES



- › Reliability and Quality performance equal to OEM products.
- › Industry's most reliable Color products with proven track record in multiple environments.
- › OEM approved Manufacturing and Quality processes due to our origin as manufacturer for OEMs.
- › Guaranteed page yield performance.
- › Product Warranty program that ensures 100% customer satisfaction Guaranteed.
- › Highly qualified & experienced leadership team in product manufacturing, quality, logistics, and supply chain management that ensures consistent results.

### ENVIRONMENT & COMMUNITY COMMITMENT



- › IPW products contain over 75% post consumer recovered materials on average .
- › Buying and using an IPW toner cartridge saves 3.5 quarts of crude oil that would have been used in the manufacture of a new toner cartridge.
- › IPW's additional waste reduction & recycling process includes saving aluminum, corrugated packaging, paper, various metals, and other cartridge components.
- › IPW actively supports community organizations including The Bridge Project through various financial and donations of printing supplies.